



Presidential hotel furnishing

World-wide sourcing, transport, assembly, fitting and interior decorating of hotel-room furniture



Company profile

- ▶ 20 years in the furniture supply chain, offering a complete “factory-to-room” supply service. Huge exposure to the large furniture retail chains and hotels.
- ▶ Long-term, integrated and involved sourcing relationships with
 - ▶ Incredibly well-priced, diverse Brazilian furniture manufacturers, focussing on exports
 - ▶ Varied South African furniture manufacturers
 - ▶ High-end bespoke manufacturer in Zimbabwe
 - ▶ Competitive and varied furniture manufacturers in China, Malaysia and Vietnam
- ▶ Africa-wide furniture imports, transport, assembly and fitting footprint
- ▶ Servicing furniture retail groups, wholesalers and hotels in Africa for 20 years
- ▶ Interior decoration specialisation from our retail shop – Manhattan Interiors



Hotels completely furnished by Presidential

- ▶ Orlando Disney Animal Kingdom Hotel, USA
- ▶ Dubai Royal Mirage Hotel, UAE
- ▶ Johannesburg Intercontinental Hotel, OR Tambo Airport
- ▶ Durban Hilton Hotel
- ▶ Pretoria Sheraton Hotel
- ▶ Dar es Salaam Holiday Inn, Tanzania
- ▶ Cairo Citadel Hotel, Egypt
- ▶ Victoria Falls Hotel, Zimbabwe
- ▶ Harare Meikels Hotel, Zimbabwe
- ▶ Kingdom Hotel, Victoria Falls, Zimbabwe
- ▶ Livingston Azambezi Hotel, Zambia
- ▶ Harare Sheraton Hotel, Zimbabwe
- ▶ etc etc

Long history of great service

OK FURNITURE Referral Letter

OK Furniture has used the services of Presidential Logistics (previously Askari) for the last eight years.

Presidential offers us a service that we have not been able to obtain elsewhere. In very trying circumstances they go out of their way to stick to the agreements we have in place.

We have been approached by numerous other parties, we even tested one and they simply could not offer the service that Presidential Logistics offers.

All staff that we have dealt with from top to bottom go out of their way to give the best service possible.

The integrity of Presidential is of the highest degree, we have never had reason to question any of Presidential's actions.

OK Furniture Imports would recommend the use of Presidential Logistics.



SENIOR BUYER

OK FURNITURE (PTY)LTD - IMPORTS

LEWIS GROUP Referral Letter

I confirm that LEWIS STORES (PTY) LTD has dealt with Presidential Logistics since the beginning of 2011, during which time they have provided Lewis with an effective solution in terms of Warehousing, Unpacking of Containers, Transport and general services.

Presidential Logistics contributes Positively towards the success of Lewis.

I can confidently recommend Presidential Logistics as a reliable service provider.



MANAGER: STOCK & LOGISTICS

LEWIS GROUP (PTY) LTD

JDG TRADING Referral Letter

JD-Imports have been using the services of Presidential for the last 13 years to distribute furniture, white appliances and audio-visual products. In the 13 years, we have only experienced a high level of service and dedication from Presidential, in meeting our diverse requirements.

From the very top management to the basic truck driver, the service from Presidential has been consistent and professional. The management of both the transport and documentation flow has been of notable standard and needs to be recognized as being one of the most successful distribution companies that JD-Imports have used.

Presidential has offered solutions pro-actively to our changing requirements and have been willing to go the extra mile. JD-Imports can confidently recommend Presidential as an above average Logistics provider.



IMPORTS MANAGER

JDG TRADING (PTY)LTD - IMPORTS

Brazil factories

We have been visiting and importing from Brazil for 5 years, importing about 40 containers in 2015. Massive exchange rate advantages, together with capacity benefits, have ensured a hugely profitable Brazil-range, especially for Morkels, Bradlows, Joshua Doore and Russels. A sourcing trip with us to Brazil, or a viewing at our Pretoria showroom will immediately show the massive opportunities.



Brazilian furniture factories are renowned for producing contemporary, modern, functional and space-saving furniture in a uniquely durable and textured finish. Their designs are customisable and modular.

Zimbabwe factory

Our factory in Zimbabwe has been manufacturing furniture for hotels and retailers across Africa for over 50 years. Specialising in high-end, bespoke furniture and pool tables for the American market, this is the perfect factory for hotels requiring a high-end African touch. Our retail shop in Harare is a good showroom to display our abilities for hotel furnishing from Zimbabwe.



Our factory is extremely customisable, and able to produce bespoke furniture to your specification. Incredible history, experience, skills and design ability

South African factories

We have long term relationships with over a dozen South African factories, based all over the country. These factories are able to produce and supply product to specification, quickly and efficiently. As always, we can have our interior decorating team develop the products needed, or we can work with your design team to develop the products



South African factories are known for their competitive pricing, short lead-times, excellent service, and wide range of designs and furniture ideas

China, Malaysia & Vietnam sourcing

As always, there are great sourcing opportunities from the East. We have had long relationships with factories (exporting to the retailers in Africa), and have imported over 500 containers from there. A sourcing trip with us to the East, or a visit to our showroom in Pretoria will show the variety of opportunities available here



The East is an incredibly strong exporter, with hugely varied products and offerings. They are perhaps strongest in traditional, oversized, glossy products



In summary

- ▶ Presidential is a well-established furniture supply company, operating throughout Africa, servicing furniture retail groups and hotels
- ▶ We have an excellent interior decorating team, who ensure the success of Manhattan Interiors - our retail shop in Sam Levy's Villiage. We also have a proven track-record of developing bespoke designs with your own team
- ▶ We have extensive furniture sourcing, warehousing, transport, assembly and custom-installation operations across Africa
- ▶ We have a strong history and track record of supplying hotels as well as retail groups with excellent and attractive furniture
- ▶ We provide an end-to-end furniture sourcing and supply service. We are experienced in ensuring great furniture designs at the most competitive prices, coupled with professional service
- ▶ We have been furnishing and fitting hotels and furniture shops across the world for over 50 years. We have a showroom in Pretoria and Harare